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26 May 2011

**TO: ALL DISTRICT SECRETARIES**

**CIRCULAR 27/2011**

**RECRUITMENT – INCENTIVE SCHEME**

With reference to circular 36/2010 we advise that the second period of the Incentive Scheme concludes on **30 June 2011**. Incentive payments to clubs are made on the following basis.

1. R 17 500 to the club which has recruited and registered/affiliated the greatest number of new members.
2. R 7 500 to the club whose new recruits, relative to its membership base is the highest percentage.
3. R 5 000 to the district to which the particular club is affiliated.

It follows that the second category allows for the smaller clubs to participate and should both awards accrue in the same district they will in turn be entitled to R10 000.

It is interesting to note that as at **30 April 2011** the following results have been recorded.

- |                          |    |
|--------------------------|----|
| 1. Bloemfontein Military | 21 |
| 2. Outeniqua             | 19 |
| 3. Umhlali               | 19 |
| 4. Durbanville           | 18 |
| 5. Jagers                | 15 |

Kindly circulate a copy of this circular to the clubs in your district.

A handwritten signature in black ink, appearing to read "John Ravenscroft".

**John Ravenscroft**  
**Operations Manager**

**Executive Committee:**

*President:* Debra Ferguson, *Vice President:* Allan Freeman

**Member:** Kallie Haupt, Sergio Martinengo, Isabel Smith, Ronald Weddell